

News
From _____

CONGRESSMAN

Nick Rahall

WEST VIRGINIA-4th DISTRICT

FOR IMMEDIATE RELEASE
May 9, 1986

CONTACT: Jerry Burkot
202-225-3452

RAHALL URGES PARTICIPATION AT BECKLEY SMALL BUSINESS CONFERENCE

Beckley, W. VA. -- Fourth District Rep. Nick Rahall (D-WV) today urged all small business owners and management people to attend the small business procurement conference sponsored by the West Virginia Small Business Development Center and the Small Business Administration. The conference will be held on Thursday, May 15, 1986, from 8:30 a.m. to 1:30 p.m., at the Mine Health & Safety Academy in Beckley, West Virginia.

"I have, in the past, advocated federal procurement as an opportunity for West Virginia small businesses to expand their market base in an effort to stabilize our economy in southern West Virginia," Rep. Rahall said, "and I feel that this conference will afford the opportunity for small businessmen and women to meet with state and federal officials to explore ways of attracting interested government procurement to West Virginia."

Any small businesses interested should contact the West Virginia Small Business Development Center at (304) 348-2960 or call 1-800-CALL WVA.

"I think this is a unique opportunity for West Virginia small businesses to learn more about the government procurement process and I urge all small businesses to participate. We cannot afford to put all of our eggs in one basket, such as the coal industry, and I feel that government procurement will allow us to intensify the diversification of our economy," Rep. Rahall added.

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Jerry - P.R. do P.R. + cc Marvin

U. S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION

CLARKSBURG DISTRICT OFFICE

168 WEST MAIN STREET

MAIL: P. O. BOX 1608

CLARKSBURG, WEST VIRGINIA 26302-1608

TELEPHONE: 304/623-5631

1986 MAY -8 AM 10:15

May 1, 1986

Honorable Nick J. Rahall, II
House of Representatives
Room 343
Cannon House Office Building
Washington, DC 20515

Dear Congressman Rahall:

On Thursday, May 15, 1986, we are presenting a procurement conference in your Congressional District. The West Virginia Small Business Development Center is actively participating with us in this endeavor as co-sponsor. The conference will be held in Beckley, West Virginia, at the Mine Health & Safety Academy and will take place from 8:30 a.m. to 1 p.m.

As you know, for the past few years, we have vigorously advocated federal procurement as an opportunity for West Virginia small businesses to expand their market base. Also, we are convinced that it is an opportunity that can make a substantial contribution to the stabilization of the West Virginia economy. To date, we have realized a significant increase in the number of West Virginia small businesses interested in government procurement and have made strides in assisting some of them with their initial efforts.

Because of the positive response we have received from our past efforts, we feel a sense of need and urgency to continue our procurement outreach.

The purposes for the Beckley conference are to introduce the federal procurement process; discuss West Virginia problems and the potential implications of federal procurement; and to make small businesses in the area aware of the types of assistance that are available.

Any assistance your office can provide in promoting this conference to your constituents will be greatly appreciated. Small business owners interested in attending should pre-register by contacting the West Virginia Small Business Development Center at (304) 348-2960 or 1-800-CALL WVA.

We firmly believe in the potential impact of this effort and welcome your suggestions, participation and attendance.

Best regards,

Marvin

Marvin P. Shelton
District Director

*MR. NO to attendance
But some-
5/15 - 1:00 pm
8:30 - body from
BKW office
BKW rep. me.
preferably BWB
+ report to Kent
mz*

5-9PR