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April 6, 1987

Dear Friend:

I would like to take this opportunity to invite you to attend an Open House I am sponsoring with the Huntington Area Chamber of Commerce and the Marshall University Small Business Development Center. The focus of this event is to introduce you and your organization to the federal contracting services I have available in my Huntington district office.

As you may know, the Federal Government is an extremely large market, and in my opinion, is a market of tremendous potential to West Virginia.

Recently, I have incorporated an online database system in my Huntington office which provides daily updated information on contracts with the Federal Government. (One database contains Commerce Business Daily, which lists all contracts being offered by the Federal Government over \$25,000.00. The second database is a compilation of awarded Federal Government contracts, which would be of keen interest to those seeking subcontracting dollars.)

In addition to the comprehensive information the databases provide, the system allows a sundry of search techniques which you can use to pinpoint the information you want. Whether you are interested in a certain market area, or a product or service, or other specific information on contracts, the system can provide it.

The Open House will be from 9:00am to 12:00am on Friday, April 24, 1987 in Room 144 of the Sydney Christie Federal Courthouse at 815 5th Avenue, Huntington. If you would like to stop by for a demonstration during these hours, please contact my Huntington office at: 522-6425.

Area resource people will be on hand to answer any additional questions you may have about doing business with the Federal Government, and I look forward to meeting personally with you as together we assist your organization in entering the Federal Government's market.

With warm regard, I am

Sincerely,

NICK J. RAHALL, II  
Member of Congress

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