

HARLEY O. STAGGERS
2D DISTRICT, WEST VIRGINIA

HOME ADDRESS:
KEYSER, WEST VIRGINIA

CHAIRMAN:
COMMITTEE ON
INTERSTATE AND FOREIGN
COMMERCE

Congress of the United States

House of Representatives

Washington, D.C. 20515

October 10, 1974

Mr. Douglas M. Roach
President
R. M. Roach & Sons, Inc.
P. O. Box 831
Martinsburg, West Virginia 25401

Dear Friend:

I am sorry we missed each other when you telephoned my office recently. Miss Furfari told me of your conversation, and I did try to return your call. Thank you for your telegram with reference to H. R. 16510. I appreciate your comments on this legislation as it pertains to Franchised Dealers of Petroleum Products.

You and yours may be assured I will give your views every consideration at the proper time.

Reminding you to call on me at any time I may be of service, and with kind personal regards, I am

Sincerely yours,

HARLEY O. STAGGERS

IPMWAWT HSA

2-018839E268 09/25/74

ICS IPMMTZZ CSP

3042633329 TDMT MARTINSBURG WV 52 09-25 0109P EDT

PMS HONORABLE HARLEY O STAGGERS

CAPITOL ONE DC

SEP 26 1974

WE CALL YOUR ATTENTION TO NOJC TESTIMONY ON HR16510 AND URGE
YOU TO REEVALUATE THE BILL IN LIGHT OF THE FTC DECISION IN THE
PHILLIPS CASE LAST WEEK END. WE ALSO REQUEST THAT THE BILL BE
AMENDED TO EXCLUDE JOBBERS WHO ARE SMALL BUSINESSMEN AS DEFINED
BY THE SMALL BUSINESS ACT

DOUGLAS M ROACH MARTINSBURG WV

13:09 EDT

IPMWAWT HSA

*I have been mill
surely gone. he means every
consolation.*

9/26/74 - M7 talked with
Mr. Roach by phone

(304) 263-3329 ← (To 5:00 PM)

" 263-3320 ← (5 PM to 5:20)

HARLEY O. STAGGERS
2D DISTRICT, WEST VIRGINIA

CHAIRMAN:
COMMITTEE ON
INTERSTATE AND FOREIGN
COMMERCE

HOME ADDRESS:
KEYSER, WEST VIRGINIA

Congress of the United States
House of Representatives
Washington, D.C. 20515

January 7, 1974

Mr. Douglas M. Roach
President
R. M. Roach & Sons, Inc.
P. O. Box 831
Martinsburg, West Virginia 25401

Dear Mr. Roach:

Thank you very much for your letter of recent date. It is good hearing from you again with reference to the "Energy Emergency Act."

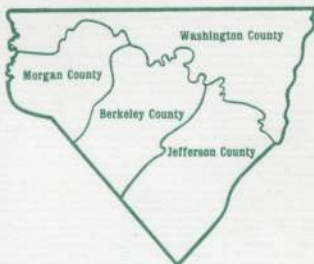
From your communication, I have noted with much interest your comments concerning this bill and can certainly understand your feelings.

Needless to say, you and yours may be assured of my continued interest. It is my sincere desire to pass legislation in the Congress which would be most fair and equitable to all.

Again, thanking you and with every good wish, I am

Sincerely yours,

HARLEY O. STAGGERS



R. M. ROACH & SONS, INC.

DISTRIBUTORS-TEXACO PETROLEUM PRODUCTS

HOME OFFICE - P. O. Box 831, Martinsburg, W. Va. 25401

BULK PLANTS

333 EAST JOHN STREET
MARTINSBURG, WEST VIRGINIA 25401
PHONE (304) 263-3329

GARLINGER & SPRUCE
HAGERSTOWN, MD. 21740
PHONE (301) 739-4241



DEC 27 1973

December 24, 1973

The Honorable Harley O. Staggars
Room 2366, Rayburn Building
Washington, D. C. 20515

Dear Sir:

We are writing in regard to the Energy Emergency Act. It is our understanding that Section 117, Restrictions on Windfall Profits, would restrict the profits on refined petroleum products to "the greater of:

- (i) The average profit obtained by all sellers for the particular item during the calendar years of 1967 through 1971; or
- (ii) The average profit obtained by the particular seller for the particular item during such years."

We are not completely clear as to what this means in regard to our company, however, if it should be interpreted as restricting our net profit to the levels of the period 1967 through 1971 it would be disastrous. Our company has expanded greatly in the period since 1969 at no small increase in investment. It is conceivable that under a regulation of this sort our profits would be reduced to 1/3 of our net for each of the last two years. Further more we can hardly believe that Congress intends to allow companies which were poorly managed during a certain period to enjoy increased profits while restricting other companies to a profit level of five years ago.

We feel that profits on sales of petroleum, as on other items, should be based upon a percentage of sales or a percentage of capital investment, or a combination of both. If Section 117 would allow profits based upon some historical percentage formula rather than upon a fixed margin of profit, then we could be in agreement with it.

Our company, and most other oil jobbers in our area, is almost completely bogged down in the tangle of regulations which are involved in the present allocation and price control of petroleum. Our limited understanding of the latest proposals does not offer us any reason for optimism in the near future. Small petroleum companies sorely need some sort of small business exemption from reporting and price regulations such as is enjoyed by almost all other small business in this country.



R. M. ROACH & SONS, INC.

DISTRIBUTORS-TEXACO PETROLEUM PRODUCTS

HOME OFFICE - P. O. Box 831, Martinsburg, W. Va. 25401

BULK PLANTS

333 EAST JOHN STREET
MARTINSBURG, WEST VIRGINIA 25401
PHONE (304) 263-3329

GARLINGER & SPRUCE
HAGERSTOWN, MD. 21740
PHONE (301) 739-4241



December 24, 1973

It is absolutely frustrating to see the management of a business that has been built through hard work over a number of years be almost completely taken over by the government. We are today told how much product we can sell, who we can sell it to, what we can sell it for, and now, if our fears about Section 117 are correct, we will be limited in our profits to a period five years ago.

We thank you for your time and ask for your urgent consideration of our position in this matter.

Respectfully yours,

R. M. ROACH & SONS, INC.

A handwritten signature in blue ink that reads "Douglas M. Roach".

Douglas M. Roach, President

DMR:gm

file

September 13, 1973

9:00 AM

DOUGLAS M. ROACH

President

R. M. ROACH & SONS, INC.

Martinsburg, West Virginia

re: "EMERGENCY PETROLEUM ALLOCATION ACT"

Telephoned. Talked with MF.

"You recall that I, Mr. Updike and Mr. Whitacre were in Congressman Staggers' office recently, with reference to the Emergency Fuel Act.

"I understand that Mr. Macdonald's bill is coming out of the Committee, possibly today.

"In Section 103, it talks about AMOUNTS OF ALLOCATIONS BASED ON HISTORICAL SUPPLIES ... IT WOULD BE A SAFE-GUARD FOR US IF THERE IS ADDED TO THAT SECTION:

→ "... BUT NOT LESS THAN 100 PERCENT OF THE AMOUNT SUPPLIED DURING THE APPLICABLE BASE PERIOD ..."

"It would eliminate the possibility of our operating on the small percentage we have had during the past period.

"MR. CURTIS, COUNSEL OF THE COMMITTEE, IS AWARE OF THIS REQUEST AND I UNDERSTAND IS FAVORABLE TO IT ...

→ "WE HOPE CONGRESSMAN STAGGERS CAN HELP US ..."

September 13, 1973

9:00 AM

DOUGLAS M. ROACH

President

R. M. ROACH & SONS, INC.

Martinsburg, West Virginia

re: "EMERGENCY PETROLEUM ALLOCATION ACT"

Telephoned. Talked with MF.

"You recall that I, Mr. Updike and Mr. Whitacre were in Congressman Staggers' office recently, with reference to the Emergency Fuel Act.

"I understand that Mr. Macdonald's bill is coming out of the Committee, possibly today.

"In Section 103, it talks about AMOUNTS OF ALLOCATIONS BASED ON HISTORICAL SUPPLIES ... IT WOULD BE A SAFE-GUARD FOR US IF THERE IS ADDED TO THAT SECTION:

*... BUT NOT LESS THAN 100 PERCENT OF THE AMOUNT SUPPLIED DURING
THE APPLICABLE BASE PERIOD ..."

"It would eliminate the possibility of our operating on the small percentage we have had during the past period.

" MR. CURTIS, COUNSEL OF THE COMMITTEE, IS AWARE OF THIS REQUEST AND I UNDERSTAND IS FAVORABLE TO IT ...

"WE HOPE CONGRESSMAN STAGGERS CAN HELP US ..."

HARLEY O. STAGGERS
2D DISTRICT, WEST VIRGINIA

HOME ADDRESS:
KEYSER, WEST VIRGINIA

CHAIRMAN:
COMMITTEE ON
INTERSTATE AND FOREIGN
COMMERCE

Congress of the United States
House of Representatives
Washington, D.C. 20515

June 13, 1973

Mr. Douglas M. Roach
President
R. M. Roach & Sons, Inc.
P. O. Box 831
Martinsburg, West Virginia

Dear Mr. Roach:

This will acknowledge your letter of recent date relative to the "Emergency Petroleum Allocation Act."

It is good hearing from you, and I have noted your opposition to this measure.

As you may know, this legislation passed the Senate on June 5, and is presently pending before our House Interstate and Foreign Commerce Committee. Needless to say, I can certainly understand your feelings and shall keep your views in mind at the proper time.

Again, thanking you for writing me and with best wishes, I am

Sincerely yours,

HARLEY O. STAGGERS



R. M. ROACH & SONS, INC.

DISTRIBUTORS-TEXACO PETROLEUM PRODUCTS

HOME OFFICE - P. O. Box 831, Martinsburg, W. Va. 25401



BULK PLANTS

333 EAST JOHN STREET
MARTINSBURG, WEST VIRGINIA 25401
PHONE (304) 263-3329

GARLINGER & SPRUCE
HAGERSTOWN, MD. 21740
PHONE (301) 739-4241

May 30, 1973

JUN 4 1973

The Honorable Harley D. Staggers
House of Representatives
Washington, D. C. 20006

Dear Sir:

It has come to our attention thru the news media that efforts are being made to pass legislation forcing petroleum suppliers to guarantee a continuing source of gasoline to customers who have traditionally bought on the open market with no supply contracts. These customers include many unbranded jobbers and dealers.

Our company has been a branded (Texaco) jobber in eastern West Virginia for more than twenty years. During this period we have contracted for our supply, much of the time paying considerably more for our gasoline than we would have had to pay if we were buying on the open or spot market, as our unbranded competition was doing. We have always felt that the security of a contracted source of supply was worth the cost involved.

We have no quarrel with the objective of allowing the unbranded jobber or dealer to remain in business. We would, however, be strongly opposed to having our supply, which we have historically contracted for, cut because our supplier is forced to supply gasoline to customers that they have not supplied before. No person or company operating without a supply contract during times of plentiful supply should logically expect to be guaranteed product during times of short supply.

We feel that, while we are unable to obtain all of the gasoline we need because ours is a growing company, we have been treated equitably by our supplier. It would be most discouraging if our position, which we have worked hard to maintain and build over the years, was damaged due to some legislation designed to protect those who were too short-sighted to protect themselves.

(Continued Page 2)



R. M. ROACH & SONS, INC.

DISTRIBUTORS-TEXACO PETROLEUM PRODUCTS

HOME OFFICE - P. O. Box 831, Martinsburg, W. Va. 25401



BULK PLANTS

333 EAST JOHN STREET
MARTINSBURG, WEST VIRGINIA 25401
PHONE (304) 263-3329

GARLINGER & SPRUCE
HAGERSTOWN, MD. 21740
PHONE (301) 739-4241

May 30, 1973

Thank you for your attention. We hope that you will support our position in this most vital matter.

Respectfully yours,

R. M. ROACH & SONS, INC.

A handwritten signature in blue ink that reads "Douglas M. Roach". The signature is fluid and cursive, with a horizontal line underlining the last name.

Douglas M. Roach, President

DMR: gm